



BIOGRAPHY

Wilbur “Wil” Regier
Advanced Business Concepts
Network Centric Operations Industry Consortium



Wil Regier is responsible for developing new and future business concepts and opportunities for the Network Centric Operations Industry Consortium. He works closely with its Integrated Product Teams to help guide them toward processes, concepts and initiatives that anticipate the long-term operational needs of organizations that must interact and exchange information (inter-operate) to achieve their own goals or contribute to the goals of a community of interest.

Regier brings to NCOIC more than 40 years of experience in the government market that included managing systems development organizations along with proposal and program management. His additional business development responsibilities included strategic planning and market analysis to translate future customer operational needs into concept solutions.

Regier started his career with The Boeing Company as a systems engineer developing communications systems for government customers. That was followed by 16 years at GTE, where he held various line management positions. His organizations had responsibility for marketing, business development, program management and installation of systems for U.S. and international customers in the intelligence and signals intelligence communities. He published several articles and presented a number of papers on optical Bragg Cell and digital wideband signal processing systems.

After GTE, Regier was a senior manager in business development at Boeing subsidiary ARGOSystems. He was responsible for development of the company's strategic plan and integration of Boeing and ARGOSystems strategic and operating plans. He was also responsible for development of Boeing's business in the intelligence and reconnaissance markets, assigned to the Seattle Information and Communications Integrated Marketing Team. This included leading a team in the development of architectures and concepts for the integrated battlespace of the future.

Regier rejoined Boeing to lead a business development organization responsible for development of new markets for classified and military intelligence, surveillance and reconnaissance government users and the commercial remote sensing community. He was a creative thought leader in future concepts and strategies that led to establishment of network-enabled organizations and networks of organizations. This included both commercial organizations as well as government military and non-military bodies such as the Federal Aviation Administration, Department of Homeland Security and first responders.

Regier earned bachelor's degrees in physics at Taylor University and in electrical engineering at Purdue University. He also received a master's degree in electrical engineering from Seattle University. He pursued additional studies in information theory at Stanford University.

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